



sales team directory

Len Beaty

Len is known for attention to detail and creative problem-solving. Len's major accounts include professional associations, post-secondary educational institutions, manufacturers and distributors, public corporations and advertising agencies. His product specialties include publications, product literature, direct mail, and corporate communication including annual reports. Len's love of music finds him in the bass section of the Vancouver Bach Choir during his spare time or trying to get his four children to practice. lbeaty@mail.mitchellpress.com

Joe Borg

Joe Borg is the most recent addition to the sales staff at Mitchell Press. He is a Graphic Communications graduate of Ryerson University, Toronto. He brings with him over 20 years of experience serving the Vancouver and Pacific Northwest print market. His reputation is built on honesty and service. This has allowed him to build and maintain relationships with customers and colleagues over the years. Joe's attention to detail ensures that each job runs smoothly throughout the plant.

Joe coaches his daughter's softball team, plays a little golf, has played pick up hockey for over 20 years and volunteers as a member of the Vancouver South Lions Club. jborg@mitchellpress.com

Amyra Carsh

Amyra's clients appreciate her attention to detail. Her clients range from new print buyers who need a little "hand holding" through the print process to major advertising agencies who often have very demanding clients and schedules. Amyra has been with Mitchell Press since 1992. Previously she worked for a large printer and a prepress house in Vancouver. When not at the plant she can be reached for orders from the saddle of her horse Simon.

acarsh@mail.mitchellpress.com

Stephanie Eyton

Stephanie joined Mitchell Press in 1995. Stephanie's background is in graphic design, advertising and publishing. Growing up in the printing industry, (her family's business was Manning Press on Vancouver Island) she has witnessed the days of hot metal develop into today's digital print technology. Victoria, Whistler and Vancouver are her main sales territories although she is always eager to meet with clients in Hawaii. When not in the office she may be found in "board" meetings with her clients or training for a run.

Blair Gauer

Blair has a 25-year background in the printing industry, and has been with Mitchell Press for 15 years. His likeable personality is appreciated by his clients, who rely on his professionalism, attention to detail, and ready wit. Blair's many strengths include an ability to identify and focus on the client's needs. He enjoys the many long-term relationships he has maintained with his clients and looks forward to assisting you with your future print requirements.

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Paul King

Paul's computer knowledge, combined with his strong background in print production, management, estimating and cost accounting helps him to handle all projects with complex finishing, multiple components, shipping logistics and tight deadlines. Even the most difficult project can easily be completed with Paul. pking@mail.mitchellpress.com

David Lawrence

After 23 years as a printing estimator, David joined the sales staff in 1998. David's ambition is to work as a trade specialist with brokers and smaller printers. His knowledge of paper, Mitchell Press equipment, and estimating allow him to suggest ways to tailor your product to your budget. David's other passion is golf. davel@mail.mitchellpress.com

David McPhail - Sales Manager

David's technical knowledge of print and procedures has served him well for the past twenty-five years. As a web specialist, his client base consists mainly of associations and trade publications. Golf, Mexico and weekends at the lake are David's favourite pastimes.

dmcphail@mail.mitchellpress.com

Gale Penhall

Gale's primary objectives are to see that client needs are met and that the printing process is enjoyable. She is always willing to brainstorm projects and offer creative solutions to help her clients succeed in their business. Magazines, catalogues, and newsletters are areas Gale has specialized in. In business or her personal life she has a passion for exploring; it has been said that her tombstone will read "Wait! I have one more question. What other choices are there?"

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Graham White

Graham has over 40 years experience in the printing industry, beginning with a pressman apprenticeship when a mere infant in his native Scotland and later as an estimator and production co-ordinator. Graham began his sales career in 1973 and has enjoyed his association with his clients, many of whom have become personal friends. gwhyte@mail.mitchellpress.com